

ANNUAL REPORT
 2015



OF BALTIMORE

SINCE 1991,

Family League of Baltimore has mobilized resources, empowered communities and built the capacity of organizations to provide children and families with high quality programs and services that help them reach their full potential. We use our deep experience in resource management to collaborate with stakeholders to improve opportunities across our city. Our goal is that by 2030, all children in Baltimore will be born healthy, succeed academically, graduate high school and transition into higher education and the workforce.

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Welcome Letter

2015 was a big year for Family League of Baltimore and the city we care for so deeply. Throughout the year, Family League remained committed to improving lives and outcomes in communities across Baltimore to ensure that all children and families in our city reach their full potential.

Our vision for Baltimore is bold: we are determined that all of our city's children will be born healthy, succeed in school, graduate high school and transition into higher education and the workforce by 2030.

Family League focused its efforts toward making powerful impacts in three strategic areas that serve our 2030 goal: Strengthening Organizations in Baltimore, Leading Collaboration between key Baltimore stakeholders, and Influencing the Systems and policies that create opportunities and sustain resources that Baltimore's children and families need to reach their full potential.

With the generous support of government and private donors, we granted upwards of \$13 million to more than 60 organizations for 141 projects in 2015. To ensure that these organizations are able to provide effective and efficient services, we provided crucial hands-on support in the form of technical assistance, professional development and much more.

Due to the dedicated work of Family League funders, partners and staff, Baltimore's Community Schools won the National Award of Excellence from the Coalition for Community Schools. This award is a testament to the collaboration that is invigorating our city and, most importantly, a signal that Baltimore is increasing the number of high quality education resources that our children and families deserve.

Family League also continued to develop and create essential pre- and post-natal resources for Baltimore communities. This work included critical services to families, such as Home Visiting support for over 700 families with new babies, and Parent and Youth Empowerment. In addition, Family League supported over 70 programs that served more than two million snacks and suppers in 2015.

Family League will celebrate its 25th anniversary in 2016. As we commemorate this milestone and reflect on our many accomplishments, we are mindful of the importance of the next five, 10 and 15 years. Together with our partners, we will continue Strengthening Organizations, Leading Collaboration and Influencing Systems so that every child in Baltimore City grows up in a family that thrives.

We thank you for your continued engagement and support.



Dinger Milacik

Ginger Mihalik Chair, Board of Directors



Jonathon Ronder
President & CEO



We fund and support programs to make sure

Babies are born healthy;

New parents have the knowledge they need to support the healthy growth and development of infants and toddlers;

Children are ready for preschool and kindergarten;

Children and families have access to nutritious food;

Schools are welcoming and exciting places for families and children to learn together;

The physical and mental health needs of children are met;

There are enriching places where children can learn in school, after school and during the summer through expanded learning opportunities;

Youth learn workforce and college ready skills; and

Baltimore's communities are thriving and vibrant.

Home Visiting and other pre-natal programs funded by Family League have helped lower the city's infant mortality rate to 9.7 PER 1000 BIRTHS—THE LOWEST IN A DECADE.



Family League of Baltimore is strengthening organizations and building capacity in our city.

Children and families depend on community organizations in Baltimore for crucial services that meet a variety of essential needs. By helping to build stronger organizations citywide, Family League is playing a major role in addressing key challenges Baltimore faces, such as declining student achievement and high levels of food insecurity.

Community organizations are tremendously valuable to families and children in Baltimore, and their efforts to provide high quality services and resources extend a much-needed hand of support in communities across the city. In recognition of this, Family League has made it a strategic priority to support community organizations through extensive grant-making and professional development programs that increase their capacity and effectiveness. In 2015, Family League awarded more than \$13 million to upwards of 60 organizations and provided 2,100 hours of professional development and technical assistance.

As Family League continues to work hand-in-hand with organizations across the city, we are mindful of the amazing strength that comes through unity and a shared sense of purpose. By helping likeminded organizations improve their capacities to deliver much needed services, we are continuously reinforcing the safety net that is in place to support all Baltimore children and families, no matter which zip code they live in.

>> Strengthening our Community Schools to Help Them Excel

In 2015, Family League received the National Community Schools Award for Excellence from the Coalition for Community Schools in recognition of its Baltimore Community Schools Initiative. In partnership with Baltimore City Public Schools and with significant support from the Mayor's Office and the City Council of Baltimore, Family League facilitates 54 public schools that constitute the Baltimore Community Schools network.

Educational quality and robust support systems are our major areas of focus in Baltimore Community Schools. We have sought to ensure that each school serves as a comprehensive resource for physical and mental health services, out of school time opportunities and access to nutritious food.

To make this possible, Family League has leveraged its capacity to engage families and organize our efforts to achieve success. Because we are an organic part of the communities we support, we can learn from them and respond to their needs, as well as maximize the impact of available resources.

The results speak for themselves. Baltimore's Community Schools are increasing participation in afterschool programs, improving attendance rates and reducing chronic absenteeism, increasing parent engagement and creating learning environments that promote greater student learning. These improvements create a ripple effect in Baltimore communities and put children on a long-term path to success, regardless of their neighborhood or background.

>> Providing Greater Food Security for Baltimore Children and Families

Food security has long been an area of focus for Family League. We believe ensuring young people in our communities have enough to eat is a fundamental aspect of our mission, and we have achieved notable successes in providing greater access to healthy food for Baltimore children and families. To this end, Family League is the largest Child and Adult Care Food Program (CACFP) sponsor in Baltimore, providing food to 260 sites, 35 of which were new in 2015.

As we continue to expand our capacity, we are making a big impact and making sure children and youth in Baltimore City have access to the nutritious meals they need to thrive. Our work with CACFP provider organizations enabled us to serve more than two million meals in 2015. Our childcare meals program alone provided more than 1,850 children—ages 6 weeks to 18 years—with daily meals in their care setting.

Helping providers strengthen their work is a key component of our commitment. Through our CACFP online data system, Family League has assisted providers to make their organizations more efficient by learning from site data and using the data to adjust practices. Family League also provided more than 520 hours of technical assistance training to CACFP providers in 2015.



Family League of Baltimore is leading collaboration among our city's most committed organizations and advocates as we work toward shared goals—thriving families and a stronger city. It is essential that community organizations and advocates for children and families in Baltimore come together to create a system of services based on aligned goals that support and strengthen children and families in our city. Frontline organizations are vital to the health of families and communities. Through meaningful collaboration, they can maximize their impact both collectively and as individual organizations. Throughout our history, Family League has built relationships with key stakeholders and funders from public and private organizations and community leaders to identify and implement programs and initiatives that meet the needs of Baltimore's children and families.

In 2015, Family League continued this effort across all sectors. We worked side-by-side with funders such as The Annie E. Casey Foundation and The Harry and Jeanette Weinberg Foundation. Our government sector partners included the Mayor's Office and the City Council of Baltimore, Baltimore City Public Schools, the Governor's Office for Children, and many more. As a critical hub that brings many diverse organizations together around a common goal, Family League is helping to bring empowering change to communities across our city.

>> Expanding Summer Learning Opportunities Through Collaborative Funding Initiatives

In recognition of the need for strong partnership between public and private funders, Family League joined The Annie E. Casey and The Harry and Jeanette Weinberg Foundations to form the Summer Funders Collaborative. Family League and the two foundations worked to accomplish these goals:

- Identify shared summer funding priorities
- Create a common system for reviewing and scoring funding applications
- Align funding recipient reporting requirements

The streamlined application and high-efficiency process for summer learning funding, enabled more than 143 organizations to apply to Family League, The Annie E. Casey and The Harry and Jeanette Weinberg Foundations, as well other private funders, for grants to support summer programs geared toward low-income youth in Baltimore City.

Because of this collaborative effort to expand summer learning, Baltimore City Schools contributed an additional \$225,000 in summer funding, increasing the number of summer learning opportunities for Baltimore children and youth by 600 seats.

>> Leveraging Strategic Relationships to Make A Difference for Baltimore Children and Families

Family League cultivates strong strategic partners across the city and joins forces with them to amplify the impact of our collective expertise and resources.

- Support from the Mayor's Office, City Council and Baltimore City Public Schools enabled Family League to distribute summer learning grants totaling more than \$500,000 that created new opportunities for more than 600 students in Baltimore City.
- Family League finalized a partnership with Baltimore City Schools to provide meals to student athletes throughout the city. This program ensures older youth, the most underserved population when it comes to food access, have the nutrition they need.
- The School-Health Workgroup, led by Family League and the Baltimore City Health Department, is a collaboration of numerous health-focused organizations leading the way to ensure that all Baltimore children and youth receive the health and wellness services they need to thrive.
- Through the Family Literacy Coalition, Family League has partnered with the Enoch Pratt Free Library and the Baltimore City Health Department to produce and distribute early literacy kits designed to help parents support their very young children in developing vital pre-literacy skills.
- The Youth Justice & Equity Council seeks to reform juvenile justice in Baltimore City, where youth of color are overrepresented in the justice system and undersupported in the community because of structural barriers that limit their opportunities. The Council has developed a framework for juvenile justice reform based on equity-focused objectives: prevention, intervention, restorative justice and reintegration.

SPOTLIGHT: FUNDING PARTNERS, CONNECTING ORGANIZATIONS AND SYSTEMS

In 2015, Family League funded a family stability program through partner organization Pressley Ridge. The program, which is based on the Parents and Children Together (PACT) model, has helped stabilize 77 families, keeping 124 children together with their families and out of the child welfare system.

Family League's work with Pressley Ridge is representative of our capacity to serve as a connector among organizations across a broad spectrum of education and community support services. Through our community schools, for example, we are able to identify children and families in need of specific supports, such as those provided by Pressley Ridge, and refer them to providers and system services that can address their needs.

In this way, Family League's collaborative work not only connects children and families with supports that will help them thrive, it also influences and strengthens citywide systems, helping them provide valuable services more efficiently and effectively.



Family League of Baltimore is influencing systems in our city to affect policy changes that reduce opportunity gaps, increase equity and secure a stronger continuum of services for children and families.

For too many children and families in Baltimore, structural barriers and opportunity inequities present challenges to success. Family League has taken major steps to not only integrate equity into our continuum of support programs and services that address these challenges, but also to address these challenges at the source by advocating for reform of the systems that have enabled inequity to persist.

Family League has made intentional efforts over the past year to influence and bring awareness to policies that affect children and families in Baltimore. We have made equity a major focus and have sought to make the case to legislators. policymakers and other key influencers about the value of removing the systemic obstacles that too often prevent children and families from reaching their full potential.

Through this work, we strive to ensure policies affecting children and families in Baltimore are beneficial and protect the resources people in our communities need. From food access to health and wellness, we are working to ensure support services in Baltimore are robust and widely available. It is not always easy to be a kid in Baltimore, but we are determined to make sure that our city's children do not have to worry about where their next meal will come from or if they will receive the support they need to learn and grow.

>> Integrating Equity into Our Continuum of Support

Over the past year, Family League has made great strides toward guaranteeing that our continuum of support fosters equity, that equity is a key aspect of our theory of change for Baltimore, and that we can use it to tear down structural barriers and erase disparities. We are committed to closing the opportunity gap for Baltimore children and families by advocating for local, state and federal policy reform that ensure our systems provide the supports that children and families need.

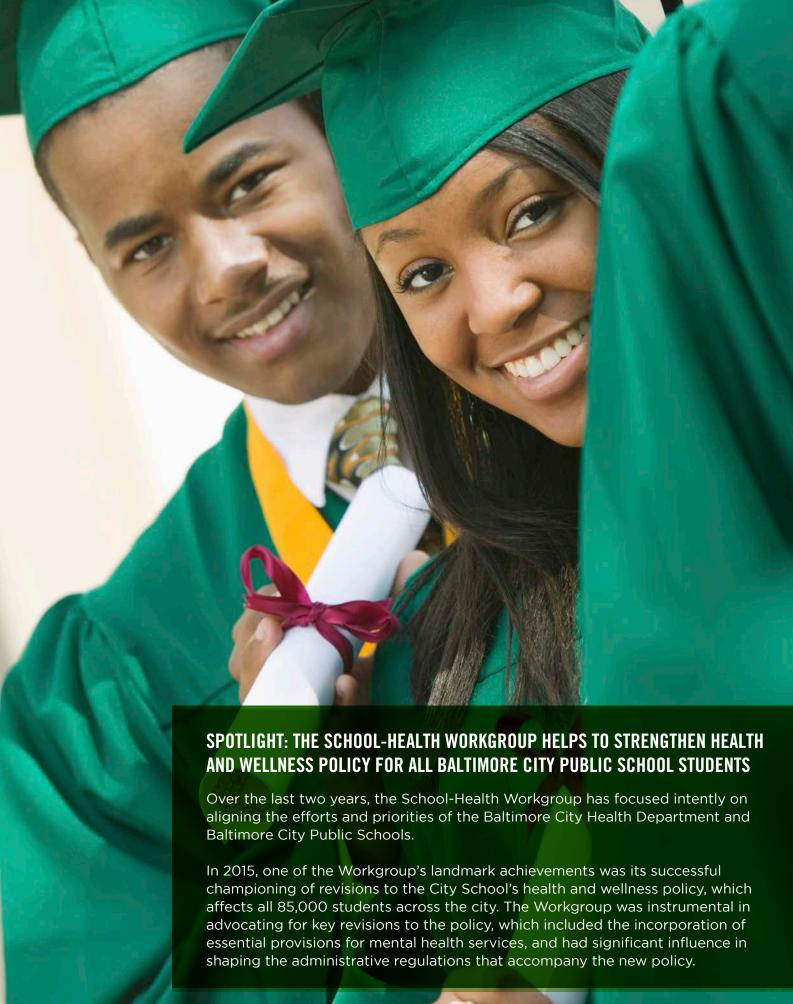
Though we do not lobby, our advocacy work is empowered by the success stories of our partner organizations and their experiences on the frontlines working in support of all Baltimore residents. We leverage these stories and experiences and provide crucial data to elected officials, policymakers and influencers, all with the goal of eliminating systemic barriers that prevent children and families from reaching their potential.

>> Advocating for Increased Access to Food and **Health Care Services**

Throughout 2015, Family League has worked to increase food access and the availability of health care services to families and children across Baltimore. By working to influence and shape systems and policies, Family League

seeks to address root causes of resource inequity and to ensure the children and families that need support services the most are eligible and have ready access to them. Last

- Successfully advocated for the passage of the Healthy Hunger Free Kids Act. A key provision of this act, the Community Eligibility Provision, affords students who may not qualify for free or reduced school meals with access to breakfast while relieving schools of an administrative burden, helping to ensure that more Baltimore children receive the nutrition they need to learn and grow:
- Championed for increased access to summer meals by advocating to the U.S. Department of Agriculture for open sites, which would provide free meals, three times daily, to any child even if they're not enrolled in an activity;
- Successfully advocated for revisions to the Baltimore City Public Schools health and wellness policy to include provisions for mental health services;
- Voiced our concerns regarding funding cuts to the Administration Coordinating Care Unit of Health Care Access Maryland; and
- Included amendments supporting the Community School strategy into the U.S. Senate's version of the Every Child Achieves Act.



Financials

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

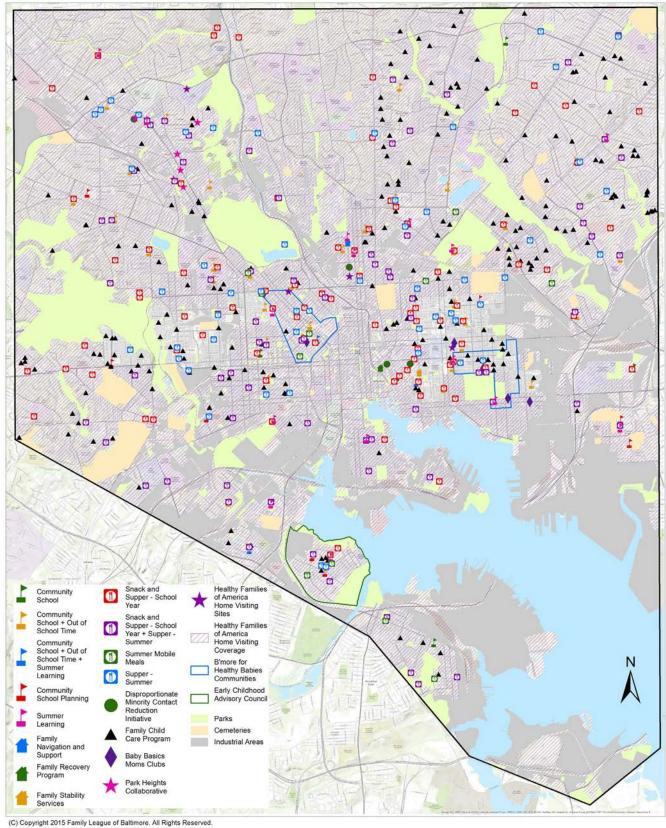
| | Unresi | ricted | | 2015 emporarily Restricted | Total | Unrestricted | 2014 Temporarily Restricted | Total |
|--------------------------------------|----------|--------|------|----------------------------------|------------------|--------------|-----------------------------------|------------------|
| Revenues and Other Support | | | | | | | | |
| School Age & High School | \$ | - | \$ 1 | 5,345,758 | \$ 15,345,758 | \$ - | \$ 14,307,632 | \$ 14,307,632 |
| Early Childhood | | - | | 6,206,791 | 6,206,791 | - | 5,084,650 | 5,084,650 |
| Directed Support | | - | | 1,702,701 | 1,702,701 | - | 1,618,513 | 1,618,513 |
| Family Recovery | | - | | 1,590,790 | 1,590,790 | - | 1,828,783 | 1,828,783 |
| General Support | | - | | 388,187 | 388,187 | - | 388,187 | 388,187 |
| Interest Income | | 46 | | - | 46 | 1,548 | - | 1,548 |
| Rental Income | 19 | ,438 | | - | 19,438 | 20,400 | - | 20,400 |
| Contributions | 7 | ,303 | | | 7,303 | 5,583 | - | 5,583 |
| Net assets releasedfrom restrictions | 25,234 | ,227 | (2 | 5,234,227) | - | 23,560,370 | 23,560,370 | - |
| Total Revenues and Other Support | 25,261 | ,014 | | - | 25,261,014 | 23,587,901 | (332,605) | 23,255,296 |
| Expenses | | | | | | | | |
| Program Services | 22,943 | ,666 | | | 22,943,666 | 21,104,633 | - | 21,104,633 |
| General and Administrative | 2,348 | 3,983 | | | 2,348,983 | 2,229,605 | - | 2,229,605 |
| Total Expenses | 25,292 | 2,649 | | - | 25,292,649 | 23,334,238 | - | 23,334,238 |
| Change in Net Assets | (31, | 635) | | - | (31,635) | 253,663 | (332,605) | (78,942) |
| Net Assets at Beginning of Year | 3,014 | ,426 | | - | 3,014,426 | 2,760,763 | 332,605 | 3,093,368 |
| Net Assets at End of Year | \$ 2,982 | 2,791 | \$ | - | \$ 2,928,791 | 3,014,426 | \$ _ | \$ 3,014,426 |

STATEMENTS OF FINANCIAL POSITION

| As of June 30. | 2015 | 2014 |
|---|-----------|-----------|
| Assets | | |
| Current Assets | | |
| Cash and Cash Equivalents | 3,593,653 | 4,200,659 |
| Marketable Securities | 45,998 | 45,952 |
| Accounts Receivable | 3,991,079 | 2,431,003 |
| Unbilled Accounts Receivable | 391,800 | 680,761 |
| Prepaid Expenses | 41,538 | 55,429 |
| Total Current Assets | 8,064,068 | 7,413,804 |
| Property and Equipment | | |
| Computer Equipment | 170,106 | 135,585 |
| Telephone Equipment | 16,658 | 16,658 |
| Furniture & Fixtures | 143,204 | 143,204 |
| Leasehold Improvements | 208,924 | 208,924 |
| Total Property and Equipment | 538,892 | 504,371 |
| Less: accumulated depreciation and amortization | (399,683) | (341,452) |
| Property and Equipment, net | 139,209 | 162,919 |
| Total Assets | 8,203,277 | 7,576,723 |

| As of June 30. | 2015 | 2014 |
|--|-----------------|-----------|
| Liabilities and Net Assets | | |
| Current Liabilities | | |
| Accounts Payable | \$ 4,255,052 | 3,064,536 |
| Accrued Expenses | 369,559 | 361,325 |
| Deferred Revenue | 501,012 | 1,032,577 |
| Current Maturities of Capital Lease Obligation | - | 1,848 |
| Total Current Liabilities | 5,125,623 | 4,460,286 |
| Long-Term Liabilities | | |
| Deferred Rent | 94,863 | 102,01 |
| Total Liabilities | 5,220,486 | 4,562,297 |
| Net Assets | | |
| Unrestricted | 2,982,791 | 3,014,426 |
| Total Net Assets | 2,982,791 | 3,014,426 |
| Total Liabilities and Net Assets | 8,203,277 | 7,576,723 |

Family League Investments in Fiscal Year 2015



Funders and Partners

SUPPORTERS

Greater than \$5,000,000

The Mayor & City Council of Baltimore

\$1,000,000 - 5,000,000

Baltimore City Health Department

Maryland Governor's Office for Children

Maryland State Department of Human Resources/ Baltimore City Department of Social Services

\$500,000 - 1,000,000

Baltimore City Public Schools

Maryland Governor's Office of Crime Control and Prevention

and Frevention

Maryland State Department of Education
The After-School Corporation (TASC)

\$100,000 - 500,000

Annie E. Casey Foundation

Maryland Department of Health & Mental Hygiene

Maryland State Department of Juvenile Services

National Football League Player Engagement

Open Society Institute Baltimore

Share Our Strength

The Wallace Foundation

United States Department of Health and

Human Services

\$50,000 - 100,000

Baltimore Police Department

National League of Cities

Lockhart Vaughan Foundation & The Aaron Straus & Lillie Straus Foundation, Inc.

\$25,000 - 50,000

Cause Populi

12

Leonard and Helen R. Stulman Charitable Foundation

National Summer Learning Association

\$10,000 - 24,999

American's Promise Alliance

Comcast Foundation

Kaiser Permanente

National Association of County & City Health Officials

The Harry and Jeanette Weinberg Foundation, Inc.

Individual Donors

Rebekah Carmichael

Nubon Ealey

Steve Herr

Rosalind Johnson

Matthew & Jonathon Rondeau

Mark Talbert

Keianna Thompson

Jeff Walley

Timothy Wilkins

FUNDED PARTNERS

Digital Harbor Foundation

AARP Experience Corps

Abbottston Elementary

Abilities Network

Access Art

Afya Baltimore

Baltimore City Health Department

Baltimore Curriculum Project

Baltimore Healthy Start, Inc.

Baltimore Medical System

Baltimore Urban Leadership Foundation

Baltimore Urban Leadership Foundation -

The Door

BELL

Bon Secours Community Works

Boys and Girls Clubs of Metro Baltimore

Boys and Girls Clubs of Metropolitan Baltimore

Casa de Maryland

Child First Authority, Inc.

Civic Works

Comprehensive Housing Assistance, Inc. (CHAI)

Creative Alliance

DRU/Mondawmin Healthy Families

Druid Heights Community Development Corporation

East Baltimore Community Corporation

Education-Based Latino Outreach

Episcopal Community Services of Maryland

Family Recovery Program

Fitness, Fun and Games

Friendship Education Foundation

Full Gospel Fellowship Church of Deliverance

Fusion Partnerships Inc.

Higher Achievement

Holy Nativity St. John's Development Corp

Humanim/Elev8

Johns Hopkins University, Bloomberg School of Public Health, Center for Communication Programs

Johns Hopkins University, Bloomberg School of Public Health, Department of Health, Behavior and Society

Koinonia Baptist Church

Living Classrooms Foundation

Maryland Coalition of Families for Children's

Mental Health

Park Heights Renaissance

Parks and People Foundation

Patterson Park Public Charter School

Pressley Ridge

Sinai Hospital of Baltimore, Inc.

Sisters Saving The City

SmartSteps

SouthEast Community Development Center

Strong City Baltimore
Teach for America

The Family Tree

Treatment Resources for Youth

U.S. Dream Academy

University of Maryland Extension

University of Maryland School of Social Work -

Promise Heights

University of Maryland School of Social Work -Social Work Community Outreach Services

University Of Maryland, Baltimore

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Kelsey Johnson

Grant Services Specialist II, Baltimore City Mayor's Office of

Human Services

Dr. Barry Solomon

Associate Professor of Pediatrics/Medical Director, Harriet Lane Clinic Johns Hopkins University School of Medicine

Philip Symonds

Principal, Philip Symonds, CPA

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Olivia Farrow Esquire

Deputy Health Commissioner, Baltimore City Health Department

Dwain Johnson

Regional Executive Director Baltimore City, Maryland Department of Juvenile Services

Director of Family Resources, Behavioral Health Systems Baltimore

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Dawn Kirstaetter

Deputy Mayor for Health, Human Services, Education & Youth

Molly McGrath-Tierney
Director, Baltimore City Department of Social Services

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Jonathon Rondeau**

President & CEO, Family League of Baltimore

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Jonathon Rondeau President & CEO

Julia Baez

Chief Strategy Officer

Steven Herr, PhD. Senior Advisor

Karen Janssen

Senior Director of Funded Partnership

Chief Operating Officer

Jeff Walley Chief Financial Officer

Demaune A. Millard

*Current at time of printing

**Nonvoting Member

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