



## Day 2 Agenda

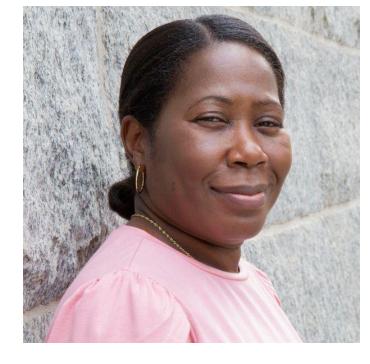
- Welcome
- Administrative Team
- Chief Operating Officer
- Strategic Operations &
   Compliance / Grants &
   Contracts Team

- •Initial Required
- Documentation
- Standard Reporting
- Contract Requirements and Administrative Monitoring
- Local Hiring Law and Reporting Requirements
- Finance Teaming connections. Improving lives.









La Tonia Rush Office Manager

## Marvo Simon Receptionist





Tywanna Taylor Chief Operating Officer





Jonathan Carter
Senior Director of
Strategic
Operations and
Compliance



Sharon Bostwick
Director of Grants
and Contracts





Clifton Williams Senior Partnership Manager



Candas Park
Partnership Manager



Yolanda Jones Partnership Manager



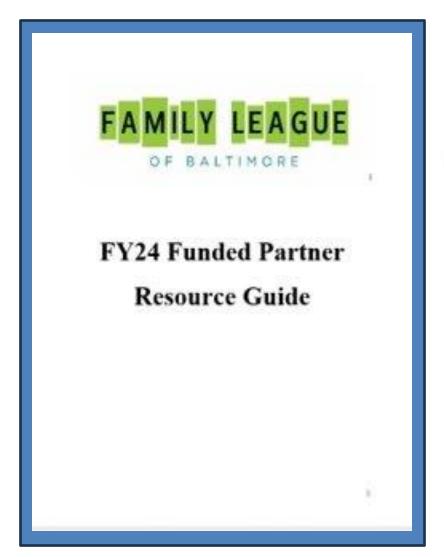
Mark Hughes
Partnership Manager



**Kaylah Whittington Contracts Assistant** 



## **FY24** Funded Partner Resource Guide







## **Documentation Required Post-Contract Execution**

- > Administrative Documentation
  - > Certificate of Insurance
  - ➤ Certificate of Good Standing
  - ➤ Conflict of Interest Form
  - ➤ Independently Audited Financial Statement or Form 990
- ➤ Staffing and Criminal Background Check
- ➤ Scope of Work
- ➤ Standard Budget





## **Standard Reporting**

Report	Due Date(s)
Quarterly RBA Program Report	15th day after the end of the quarter (October 15th, January 15th, April 15th, and July 15th)
Quarterly Expense Reports	10th day after the end of the quarter (October 10th, January 10th, April 10th, and July 10th)
Quarterly Data Reports (if applicable)	5th day after the end of the quarter (October 10th, January 10th, April 10th, and July 10th)
Monthly Data Reports (if applicable)	5th day of the following month (e.g., October 5rd for September)
Monthly Local Hiring Employment Reports	3rd day of the following month (e.g., October 3rd for September)







## Let's Break Things Up a Bit!

# What was something new you learned about Family League yesterday?





## **Administrative Monitoring**

Each year, Family League is required to conduct Administrative Monitoring of all Funded Partners; general submission requirements\* include:

- Certificate of Good Standing
- > Certificate of Insurance
- Confidentiality Policy
- Conflicts of Interest Policy
- Criminal Background Check Policy & Three Criminal Background Checks
- > Drug and Alcohol Policy

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\*This process is payment-contingent; failure to submit required documents will result in delayed payment(s).



## **Administrative Monitoring**



#### Additionally, Funded Partners are required to submit:

- Financial Policies and Procedures
- ➤ Identification of Accounting System and Three Non-payroll Expense Receipts
- ➤ Independently Audited Financial Statements or Form 990
- Record Retention Policy
- ➤ Subcontractor Policy
- ➤ Job Descriptions for all Family League-funded Positions



## **Local Hiring Law**

- The Local Hiring Law (Council Bill 12-0159) (the "Law") is applicable to all Family League of Baltimore, Inc.'s (FLB) funded partners (also known as subcontractors) that are funded by the City of Baltimore.
- Local Hiring Law requires full compliance from City of Baltimore funded partners, their vendors, and subcontractors, regardless of the amount awarded by FLB or the amount that partners pay to vendors and subcontractors.
- ➤ Local Hiring Law also requires funded partners to meet the minimum 51% Baltimore City residency hiring requirement for all new hires and to submit required reports, including monthly employment reports.







## **FY24 Local Hiring Reporting Requirements**

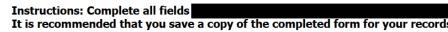
- > Please refer to FY24 Local Hiring Instruction Guide that was distributed with this year's contract documents or reach out to your assigned Partnership Manager to obtain a copy. This guide includes detailed instructions for completing, naming, and uploading each of the following local hiring reports:
  - > Ready to Work Job Posting required to be submitted by all City of Baltimore funded partners prior to posting any new positions to be funded by this contract (Slide #14)
  - ➤ Local Hiring Employment Analysis, Part 1 Workforce Information required to be submitted by City of Baltimore funded partners that were not funded during FY23 (Slide #15)
  - Local Hiring Employment Analysis, Part 2 Subcontractor Information required to be submitted by all City of Baltimore funded partners, but only when subcontractors are paid with funds from this contract (Slide #16)
  - ➤ Local Hiring Monthly Employment Report required to be submitted by all City of Baltimore funded partners (Slide #17)
  - Local Hiring Report New Hire Data required to be submitted by all City of Baltimore funded partners immediately following the hire of new employees that will be paid from this contract (Slide #18)





#### **EMPLOY BALTIMORE – READY TO WORK FOR YOU!**

Job Posting Application



	ready to work for you
	employ
	TO A TOTAL PARTY.
s.	BALTIMORE
15.	

COMPANY INFORMATION								
Company	FEIN							
Street Address								
City	State	ZIP						
Website/URL	# of Employees	Industry						
Contact Name		Title						
Email Address	Phone	Fax						
Is Job Posting for a City Contract? NO ■ YES □	Contract Name/#							
JOB POSTING INFORMATION								
Job Title/	Number of Open Positions	Status: FT 🗆 PT 🗆 Temp 🗆						
Salary/ Hr. Wage	Benefits: NO□ YES □	Туре:						
Work Environment: Indoors □ Outdoors □  Physical Requirement NO □ YES ■ List  min. lifting lbs								
Licenses/Certification Required: NO □ YES □ L	ist:							
Car required: NO ☐ YES ☐ Is company accessible by public transportation? NO ☐ YES ☐ Bus#								
Pre-Employment Screening: Alcohol/Drug □ Cr	edit 🗆 References 🗆 (	Criminal Background Check NO 🗆 YES 🗆						
Education:  HS Diploma or GED College Cours Other Degree	ses 🗆 Training/Tech Certifica	ate □AA Degree ■B. A. Degree						
JOB DESCRIPTION								
Experience/ Skills Required								
EMPLOYER CERTIFICATION								
I certify that the information on this job posting is accurate and is provided to recruit for a valid employment opportunity.								
Signature/Title Date								

## Job **Posting** Application



#### CITY OF BALTIMORE



#### LOCAL HIRING EMPLOYMENT ANALYSIS

#### Pa

nrt 1 – Workforce Information						
FEIN#						

				ILIIV			
Company:							
Contract Name/#:							
FY22-24 Mayor's Office	of Childr	en and Fa	mily Success	(MOCFS) Grant			
Date of Award:	Aw	ardAmoun	t:	Contract Start Date	2:	Contract E	nd Date:
10/21/2021				07/01/2023	3	06/30/	/2024
Women or Minority Owned Business Total number of employees currently on yes, list name o							bcontractor? If me of Prime gue of Baltimore, Inc.
Company Contact Infor	mation					Industry	
Contact Name, Title							
Company Address							
City, State, & Zip							
Telephone #	Office #	ŧ			Cell	#	
E-mail Address							
Subcontractors Company/Contractor All Subcontractors							
Does the company of the first f							on? Days
<ol><li>Does the company I</li></ol>	have ope	nings on of	ther local proj	ects? No	Yes Loca	ation	
*If recruitment is req position title.	uired fo	r this proj	ect, complet	e the chart below	and att	ach job des	scriptions for eac
Position Title		# Job Opening	Skills Red (Attach j	quired ob description)	Wage Rate/	Hr.	Experience Level (1=skilled, 2=entry 3=no experience)
By signing below, I verify	that the	informati	on above is a	curate to the best o	f my kno	wledge and	commit that my
vill adhere to the Local H					-		-
ust be filled by Baltimo	_		c triut ut lea	or are new jo	qui	. La to tollip	nete tino contract

Signature of Authorized Company Representative

## LH **Employment** Analysis Part 1



#### CITY OF BALTIMORE

### LOCAL HIRING EMPLOYMENT ANALYSIS Part 2 - Subcontractor Information

Fr22-24 COB-CSE HVP School C

Prime Company Name: Family League of Baltimore, Inc.

#1. Subcontracto	r -Company Name	Contract Amount	Start Date:	End Date:		
Contact Name		•	•	•		
Company Address						
City, State, & Zip						
Telephone #	Office	Cell				
Email Address		Industry				
# 2. Subcontractor	- Company Name	Contract Amount	End Date:			
Contact Name						
Company Address						
City, State, & Zip						
Telephone #	Office	Cell				
Email Address		Industry				
#3. Subcontractor	- Company Name	Contract Amount	Start Date:	End Date:		
Contact Name			•			
Company Address						
City, State, & Zip						
Telephone #	Office	Cell				
Email Address		Industry				
Notes:	1	l				
Follow-up Date:						

## LH Employment Analysis Part 2





#### LOCAL HIRING EMPLOYMENT REPORT



**Employment** 

Report

The City of Baltimore Local Hiring Law Section 27-8 requires businesses to complete and submit this Employment Report by the 5<sup>th</sup> day of each month for the duration of the City contract award or city-subsidized project. Intentional violation of any provision of the Law may result in disbarment and/or criminal penalties.

Vendor/Business Name								
-								
Contracting City Agency	Mayor's Office of Children and Family Success (MOCFS)							
Bid/Contract Number/Name	FY22-24	FY22-24 COB-CSE HVP -School Grant						
Contract Award Date	10/21/2	10/21/2021						
Contract Start / End Date	7/1/202	- 6/30/2024						
Are you a Subcontractor?	Y	Prime Contractor: The Family League of Baltimore, In	c.					
Business Representative Name Email Address								
1.Employees needed/on payroll for 2.Baltimore City Residents on Payro		act						
3. Current employees transferred fro	cts to work on this  My signature certific workforce activity re accurate based on ti payroll records	ported be						
New job openings created     SJob openings listed with MOED		payoricada						
6.Total of all new employees hired data form if applicable) (pg.2) 7.Total Baltimore City Residents hir		ase complete new hire						

#### Employment Report Template Instructions

- Please indicate the # of employees on payroll for this project.
- 2. Please indicate the # of City residents on payroll for this project.
- 3. Please indicate the # of workers transferred from other projects to work on this project.
- 4. Please indicate the # of new job openings created for this project.
- 5. Please indicate the # of openings posted with MOED.
- 6. Please indicate the # of new employees hired this month. (Please complete the New Hire Employment Report)
- 7. Please indicate the # of Baltimore City residents hired this month.



## **LH New Hire Data Report**





#### LOCAL HIRING REPORT-NEW HIRE DATA

Please complete the information below for each new working hired during the report period.

Company Name:								
Contract #/Name:	FY22-24 COB-C	SE HVP School Grant						
City Agency:	Mayor's Office of Children and Family Success							

Report Period:		Month:			Year:								
Hire Date	Application Date	Job Title	Hours per Week	HrlyWage	Benefits Offered? Health/Fringe/Both	Last Name	First Name	SS# - Last 4 digits	Address	City, State Zip Code	Highest Grade Completed	Referral Source	Date Job Posted with MOED (or N/A if Waived)

- 1. Company Name/Contract/Name #: Please indicate your full company name, the contract # and/ name of your contract with the City of Baltimore.
- 2. City Agency: Please indicate the city agency who contacted you for your award. This information can be found in your Notice to Proceed.
- 3. Report Period: Please enter the reporting month and year for your Local Hiring Law Report.
- 4. Hire Date: Please enter the employment start day for your new hire.
- 5. Job Title: Please enter the official title for your new hire.
- 6. Wage: Please enter the hourly wage for your new hire.
- Benefits Offered? : Will benefits be offered to your new hire within the next 12 months?
- 8. Last Name/First Name: Please indicate the full last name and first name of your new hire. 9. Social Security #: Please indicate the full social security number for your new hire.
- 10. Address: Please indicate the full address for your new hire, including zip code.
- 11. Referral Source: Please indicate the referral source for your new hire. For example, MOED, Staffing Company, Employer ( your own recruit)



## \*New Quarterly Payment Requirement

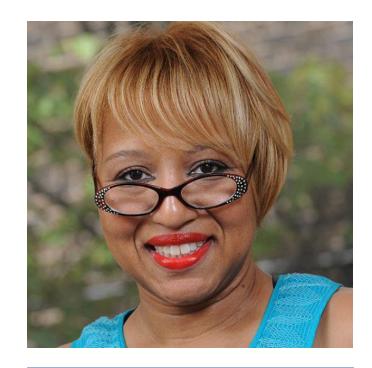
Effective July 1, 2023, all local hiring reports must be submitted and approved to qualify for each quarterly payment during the period of the contract. The following schedule reflects the alignment between the monthly local hiring reports and each quarter:

Monthly Local Hiring Employment Reports	Quarter
July, August, September	Q1
October, November, December	Q2
January, February, March	Q3
April, May, June	Q4





Keianna Thompson
Senior Director of
Finance



Neasiel Moses
Grants Accounting
Manager



### **Payments**

- Payments are issued within 30 days upon approval of all required reports for the quarter.
- Payment amounts are contingent on the expense report and the payment schedule in the contract.
- We issue payments via EFT.
- Please ensure you submit your expense reports before or by the due dates in FUNDINGtrack.



### **Payments Schedule**

- > 10% advance issued when award letter is signed.
- > 10% advance issued when contract is fully executed, and initial reports are approved.
- ➤ 1st payment cannot exceed 40% of total award amount.
- 2nd payment cannot exceed 60% of total award amount.
- > 3rd payment cannot exceed 80% of total award amount.
- Final payment cannot exceed 100% of total award amount.

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## **No Cost Extensions (NCEs)**

- Funders do not allow extensions on contracts.
- NCE requests will not be considered nor approved.
- > All funds must be spent by your contract end date.
- > Budget modifications are encouraged to ensure full spending by contract end date.





## **Budget Modifications**

- ➤ Please allow 4 weeks for the modification to go into effect.
- Modifications should be requested if the change is **greater than 10% for a line item** and funds are being allocated to a different category in the budget.
- ➤ If funds are reallocated within the same budget line, then no budget modification is required.
- ➤ Budget modifications must be submitted no later than 60 days from the end of the contract term (deadline: Friday, April 30, 2024).
- There is a budget modification tutorial on the Standard Budget in FUNDINGtrack.



## **Steps for Budget Modification**

- 1. "Request Modification" in FUNDINGtrack on the expense report.
- 2. The Senior Director of Finance will determine if a budget modification is necessary.
- 3. If the modification is necessary, a template will be assigned in FUNDING*track* for the Funded Partner to **complete and submit**.
- 4. All line items of the budget must be entered, whether or not they are changing and the total must equal the award amount.
- 5. The Senior Director of Finance will review and approve the revised budget.
- 6. The revised budget becomes the budget in which subsequent expenses are reported.









## FAMILY LEAGUE

OF BALTIMORE

www.familyleague.org info@familyleague.org

FamilyLeagueBaltimore



in family-league